# **ROBERT** MEREDITH Harnessing the power of hands-on learning to create high-performance teams and thriving organizations.



#### "You've proven to be a master at your trade." – Louise Eidbo, Samsung

Robert's programs are masterfully crafted to provide a "learn by doing" atmosphere in addressing how we connect, communicate, and harmonize as teams to get things done. A marathoner and former rugby player, Robert is a lively presenter whose energy and enthusiasm is contagious.

Completely unconventional, Robert employs fun and challenging games and activities to transport participants outside of their usual realm of functioning through powerful indoor and outdoor programs. The result is programs that are more challenging, memorable, effective and fun.

### Most Requested Presentations\*

#### The Sum of the Parts: Building Powerful Teams

Trust... Rapport... Communication... Initiative... Creativity... Leadership. This exciting program provides a series of activities that explore these concepts through the power of hands-on learning. Whether indoor or outdoor, each program is tailored to your specific needs as it relates to the workplace. A fully-customized series of fun, stimulating activities is selected to simulate real work-based situations. This gives you the opportunity to experience the elements of a successful team while empowering you to greatly improve your effectiveness as a team player.

**See It, Hear It, Feel It, Do It:** *Accelerating the Learning Process* The more senses that are involved in the learning experience, the easier it is to learn and retrieve information. This course demonstrates how experiential education can fit into your curriculum and generate higher rates of retention, understanding and enthusiasm – whatever the content. You will explore the key dimensions of education, and how to combine them for maximum learning effectiveness.

**Selling Your Ideas:** *Principles of Persuasive Presentations* Who is your audience? What is their need? How will they benefit from your information? In this course we use a sales analogy to explore the essential components of persuasive presentations. By engaging the audience through all of their senses, you will learn to generate more interest and enthusiasm for what you are trying to communicate. You will learn and practice methods of connecting with people on multiple levels in order to sell your ideas most effectively.

\* Can be delivered as keynotes, seminars, or longer-term consulting packages.

Testimonials:

"Thank you for the excellent development and instructional work you did for Sematech. Your instructional skills are tremendous! Our employees were actually excited about learning the human resource guidelines!" - Robin Jarvis, Sematech

"Not only was the program a great success, but Robert's expertise and style was first class." - John Watkins, Telecom Australia

"A great facilitator...created a fantastic learning environment...Robert has a real knack for finding what's necessary as the next step for most critical change." - Malcolm Cooke, Program Participant

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### **Clients Include:**

Coca Cola

Samsung

3M

### **Dell Computers**

Motorola

Any Baby Can

IBM

Australian Graduate School of Mgmt

## About Robert Meredith

Growing up in a Welsh mining town, Robert Meredith had a vision for his life that went far beyond a dangerous career in the local mines. Although an engineer by training, Robert became a first-class ski instructor in Australia, and soon became fascinated with how people learn and absorb knowledge. Realizing that people learn best by doing, he set out to learn about business by starting his own.

As a successful entrepreneur and business owner for thirteen years in Australia – and first-class rugby player in Wales – Robert learned firsthand the critical importance of teamwork, persistence and dedication when building a thriving and successful organization. Now he is co-owner and director of "Human Excellence," an Austin-based training company that fuses traditional training methodologies with custom educational experiences to create human empowerment and business success.

Considered a "trainer of trainers," Robert has a keen interest in how we learn and is a seasoned practitioner of Experiential Education. He is continuously discovering ways to make training more effective, and designs and builds many of the activities facilitated by fellow Human Excellence trainers.

# About Experiential Education

"One learns by doing a thing; for though you think you know it, you have no certainty until you try." – Sophocles

If you had learned how to ride a bicycle by reading a book, how long do you think it would have taken you? The truth is, to learn how to ride a bicycle, you have to actually do it. No matter how much you study or talk about it, you still won't know how to ride until you experience it firsthand.

We have all been learning by experience all of our lives. Whether learning to ride a bicycle, be a valuable team player, or be successful in business, learning by experiences – experiential learning – is key.

Experiential-learning programs use games and activities that simulate real situations to create a common experience through which groups gain a deeper understanding about how they can work better as individuals and as teams. Stimulating participants intellectually, physically, and emotionally proves much more effective than traditional approaches like lectures, which merely tell them how to make improvements.

Customized Educational Experiences

# Clients Include:

Leadership Austin

Austin Technology Council

**Bankers** Trust

**Prudential Assurance** 

Bristol Myers

State Farm

Sematech

Fisher-Rosemont

